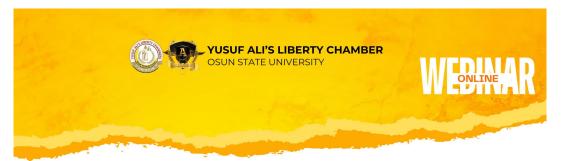
Legal Awareness: Untapped Opportunities for Lawyers and Law Students.

A presentation at the Webinar of Yusuf Ali's Liberty Chambers, Osun State University, on 7 September 2024.

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THEME: LEGAL AWARENESS: UNTAPPED OPPORTUNITIES FOR LAWYERS AND LAW STUDENTS

CERTIFICATE OF PARTICIPATION WILL BE PRESENTED



SPEAKER

ONYEKACHI UMAH Managing Partner, Bezaleel Chambers International (BCI)



MODERATOR

DAHUNSI DELIGHT 400LV Law Student Osun State University



SPEAKER
ABDULMUIZ OLAWALE
ESQ.



Schema



Facts

- 1.Ignorant of the law is not an excuse
- 2. Being literate does not mean being legally literate
- 3. The World Bank rates Nigeria's illiteracy level at 62.02%.
- 4. The National Bureau of Statistics in Nigeria reports that 40.1% of Nigerians are poor.
- 5. According to The Hague Institute for Innovation of Law (HiiL), Nigeria has over
- 25 million legal problems yearly, with only 10% of the problems reaching lawyers.
- 6. Legal Aid is invisible; there are few lawyers, paralegals or law firms in rural areas,
- 7. An April 2020 survey in Nigerian Universities revealed that awareness of criminal laws on abortion in Nigeria was low at 28.3%.
- 8. Nigeria has 99.05 million internet users, projected to grow to 131.7 million in 2023 (Statista).
- 9. Legal awareness and advocacy rates are directly proportional to crime and dispute rate.

Concepts

- 1.Law
- 2.Legal Awareness
- 3.Lawyers
- 4.Law Students

Opportunities (1/2)

- 1. Rainmaker
- 2. Practitioner
- 3. Rights Registration & Renewal Agent
- 4. Regulations Advisory
- 5. Renewal Prompter
- 6. Safekeeping Agent
- 7. Transaction Advisory
- 8. Litigation Consultancy
- 9. ADR Consultancy
- 10. Legal Opinion Writer
- 11. Deal Maker/Negotiator
- 12. Researcher, Writer and Trainer
- 13. Legal Aid/Attache/Adviser
- 14. Employment with Regulators
- 15. Finder
- 16. New Law/Regulation Ringer
- 17. Use & Awareness Promoter

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Opportunities (2/2)

- 18. Legal Technology Consultant
- 19. Technology Consultant
- 20. Community Leader
- 21. Policy Maker
- 22. Content Maker and Journalism
- 23. Mentor
- 24. CSR Consultant
- 25. NGO Consultant
- 26. Law Clinic Consultant

Getting Started (1/2)

PART A:

- I. Get interested
- II. Focus and specialise correctly
- III. Seek continued legal education
- IV. Enrol on online education platforms
- V. Attend workshops and training
- VI. Pursue post-graduate degrees in relevant courses.
- VII. Seek further internships in law firms
- VIII. Seek internships with regulators, stakeholders, businesses and anywhere.
- IX. Subscribe to free and paid magazines, newsletters, journals and updates.
- X. Form and join forums for lawyers and non-lawyers.
- XI. Choose a mentor in practice and get close professionally.
- XII. Let the world know your passion, training and experiences
- XII. Marry technology.

Getting Started (2/2)

PART B:

- I. List your prospective clients.
- II. Stop introducing yourself as just a lawyer/legal practitioner
- III. Be specific in your answers to the questions; "What do you do or what area of law ...?"
- IV. Clean your social media accounts to reflect who you are and the clients you want
- V. Go to where your clients and prospective clients go.
- VI. Read and study your prospective clients, their industry challenges and proffer solutions
- VII. Attend industry seminars, expos and conferences
- VIII. Always be ready and faithful
- IX. Do not reject little beginnings
- X. Be consistent
- XI. Register yourself/firm in genuine databases, groups and networks
- XII. Learn what solutions other great minds are offering in foreign jurisdictions.
- XIII. Obey Rules of Professional Conduct for lawyers

Conclusion

"Until people know their rights, how to enforce them and trust the enforcers, there will be NO justice, and more lawyers will continue to be hungry."

Onyekachi Umah SabiLaw Center, Abuja. 7 September 2024

THANK YOU!

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